

**CITY OF CAPE CORAL  
REQUEST FOR SOLE SOURCE/SINGLE SOURCE PURCHASE**

Requesting Department: Utilities / Water Reclamation 01/16/2024

Vendor Name: Aqua-Aerobic Systems, Inc (Marcus Papp)

Address: 6306 N. Alpine Rd. Loves Park, IL 61111-7655

Phone: 815-654-2501 E-Mail: chuck@envirosalesofflorida.com

Price: \$33,875.10

Description of item to be procured:  
Aqua DDM mixers are utilized at both Everest Water Reclamation and Southwest Water Reclamation Facilities.

1.) Uniqueness of vendor's item/service: How is this vendor uniquely qualified to provide the product/service:

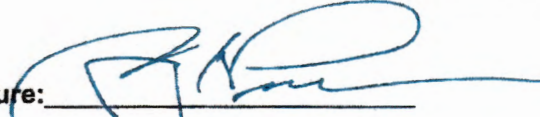
Aqua-Aerobic Systems, Inc is the exclusive, sole source manufacturer of Aqua DDM mixers and supplier of OEM replacement and repair components.

2. Market Research: Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

The Water Reclamation Division utilizes Aqua DDM mixers for wastewater mixing during the secondary treatment process at both water reclamation treatment facilities. Other products are available on the market that would work in place of the Aqua DDM mixers and will be looked at when the time comes to rehab or improve the mixing units at either facility. For the time being due to the systems current design and layout, it is more cost effective to continue to utilize the Aqua DDM mixers.

3. Proposed Actions: Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

We will continue to stay informed of advancements in emerging and available components, processes, and equipment capable of meeting the needs of Utilities and the Community and include evaluations of different manufacturer's products as appropriate for future projects.

Department Director's Signature:  Date: 1/16/25

Approval: Procurement Manager: Wanda Rapp (not to exceed \$50,000) Date: 2/3/25

Approval: City Manager: \_\_\_\_\_ (not to exceed \$100,000.00) Date: \_\_\_\_\_

Council authorization required if exceeding \$100,000.00

*Revised 1/6/20 - Per Ordinance #32-19, Article VII: Purchase and Sale of Real and Personal Property, Adopted 12/02/2019*

*Section 2-144 (c) (2)(a)*



AQUA-AEROBIC SYSTEMS, INC.  
A Membrane Company

November 26, 2024

Correspondence ID#: AAL/RP

10224 Cape Coral

1800 Everest Pkwy

Cape Coral, Florida USA

RE:

CAPE CORAL SW WWTP

AASI Project ID# 103371

The Aqua-Aerobic Systems, Inc. (AASI) AquaDDM® mixers, and all other equipment provided by Aqua-Aerobic Systems, Inc. is of Aqua-Aerobic Systems' proprietary design and is fabricated to AASI specifications. AASI is the exclusive original equipment manufacturer of these systems/equipment located at the Cape Coral SW WWTP located in Cape Coral, FL.

As such, all equipment and components are manufactured to AASI specifications, the exclusive vendor supplier for this equipment; this includes all types of replacement cloths, motors, floats, power sections, and all associated spare and replacement parts.

EnviroSales of Florida, Inc. is the exclusive sole source representative of AquaDDM® mixers in your territory. If you desire additional information or have any questions regarding this matter, please do not hesitate to contact our local sales representative listed below.

Sincerely,

Denise Boehm

Aftermarket Sales Representative

CC: EnviroSales of Florida, Inc. / ph#: 941/343-9244 / fx#: 941/343-9245

Chuck Hlavach / chuck@envirosalesofflorida.com

Aeration & Mixing | Biological Processes | Filtration | Membranes | Process Control & Monitoring | Aftermarket Parts & Services

6306 N. Alpine Rd. Loves Park, IL 61111-7655 p 815.654.2501 f 815.654.2508 www.aqua-aerobic.com